



# EXCELerator™

EXCELerator™ simplifies the implementation of the 100-Day Workout Productivity Cycle and expertly tracks results across your entire organization. This Internet-based application allows you to access updates on a realtime basis from your computer, instantly highlight accomplishments, and identify potential areas for improvement. EXCELerator™ automatically displays your results with easy-to-read graphics. With a single click of the mouse, you can summarize results across your entire institution or examine progress at the individual manager level. This powerful tool provides a uniform platform for creating 100-Day Action Plan and improves accountability for achieving targets at all levels within your organization.

## Rapid Creation of 100-Day Action Plans

EXCELerator™ supports the flawless execution of the 100-Day Action Plan. This application makes it easy for managers to create their individual 100-Day Action plan and for senior leaders to assess organizational progress. This proprietary application assists managers in capturing and prioritizing potential opportunities. It assists in reducing seemingly insurmountable goals into achievable projects while providing supervisors and managers an excellent method for tracking progress and managing critical deadlines.

Plan Name	Manager	Start Date	End Date	Target	Actual	Variance	Completion %
Medical Services - Emergency Room	John Doe	01/01/10	03/31/10	100,000	105,000	5,000	105%
Outpatient Surgery - Orthopedics	Jane Smith	02/01/10	04/30/10	80,000	78,000	-2,000	97.5%
Medical Services - Radiology	Mike Johnson	01/15/10	03/15/10	60,000	62,000	2,000	103.3%
Medical Services - Cardiology	Sarah Lee	02/01/10	04/30/10	90,000	88,000	-2,000	97.8%
Medical Services - Oncology	David Kim	01/01/10	03/31/10	70,000	72,000	2,000	102.9%
Medical Services - Pediatrics	Emily White	02/01/10	04/30/10	50,000	51,000	1,000	102%
Medical Services - Neurology	Chris Brown	01/15/10	03/15/10	40,000	41,000	1,000	102.5%
Medical Services - Dermatology	Alex Green	02/01/10	04/30/10	30,000	31,000	1,000	103.3%
Medical Services - Endocrinology	Olivia Black	01/01/10	03/31/10	20,000	21,000	1,000	105%
Medical Services - Rheumatology	Noah Gray	02/01/10	04/30/10	15,000	16,000	1,000	106.7%
Medical Services - Infectious Disease	Isabella Blue	01/15/10	03/15/10	10,000	10,500	500	105%
Medical Services - Pulmonology	Liam Red	02/01/10	04/30/10	8,000	8,200	200	102.5%
Medical Services - Nephrology	Mia Purple	01/01/10	03/31/10	6,000	6,100	100	101.7%
Medical Services - Hematology	Lucas Orange	02/01/10	04/30/10	4,000	4,100	100	102.5%

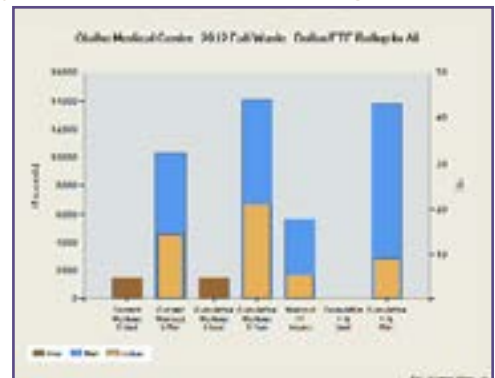
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## Powerful Summation Reporting

EXCELerator™ puts you in control of the 100-Day Workout process by automatically summarizing individual 100-Day Action Plans at every level of the organization. Upon installation, EXCELerator™ is tailored to your organization's structure. It provides senior management with instant access to powerful summation reports using color graphs and charts that make it easy to identify variances to plan as well as success stories. EXCELerator™ facilitates the projection of real-time data during 30 Day Check-In meetings and Cycle Summations which greatly enhances communication during Check-Ins.

## Early Detection of Variation to Plan

A key attribute of flawless execution is detecting variation to plan early enough for the organization to take corrective action. EXCELerator™ includes an automatic E-Mail Alert which notifies supervisors when critical tasks are not completed by the targeted date. The automatic e-mail feature keeps senior leaders on top of critical deadlines and facilitates the management of multiple projects across multiple departments.

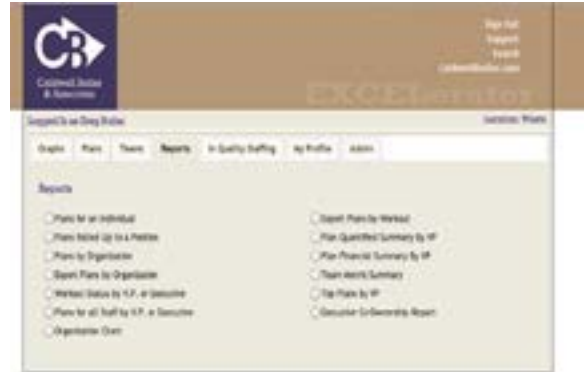


## Ease of Use and Installation

EXCELerator™ was designed to be intuitive and easy to use with minimal training. Anyone familiar with a web browser can immediately begin to use the application. In addition, because EXCELerator(TM) is web-based, it is instantly accessible once employees are provided a password. It requires no installation or maintenance and uses the latest encryption technology to ensure your information is secure.

## Benefits of using EXCEerator™ include:

- Uniform method for creating 100-Day Action plans
- Access to real-time updates, available on-line
- Multiple level summation customized to your organization
  - By manager
  - By director
  - By responsible Vice President
  - By team
  - Organization Summary
- Automatically summarizes information, displays charts and graphs
- Documentation of all improvements and accomplishments
- Validation of actual savings and tracks ROI
- Enhanced accountability at all levels of the organization
- Reduced training time by using a familiar browser interface



## Caldwell Butler & Associates, LLC

Caldwell Butler & Associates is an innovative firm specializing in strategic deployment of Lean-Six Sigma resulting in cost position improvement, financial turnarounds, and patient throughput optimization. Caldwell Butler & Associates has assisted hundreds of clients increase productivity, maximize patient throughput, and improve patient satisfaction. Our team is exclusively dedicated to healthcare and brings extensive practical experience in hospital operations to each project. Our knowledge of the healthcare environment allows us to implement effective performance improvement programs tailored to the specific needs of your organization. Caldwell Butler & Associates is the trainer of choice for both the American College of Healthcare Executives and the American Society of Quality. During the past decade, Caldwell Butler & Associates has personally trained thousands of senior hospital executives in the effective healthcare application of Lean-Six Sigma.

Unlike traditional consulting firms, Caldwell Butler & Associates believes on-site mentoring and apprenticeship are the most effective methods for achieving sustainable gains in performance. Our on-site programs empower your employees by providing them with the tools to attain new levels of performance. We offer proven techniques and methods for enhancing personal accountability, monitoring progress of initiatives and tracking your ROI on each project. Where most consulting firms are satisfied with finding “identified savings,” Caldwell Butler & Associates works along side your team throughout implementation thus providing you with a sustainable process for managing the entire productivity improvement cycle.

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## Caldwell Butler & Associates apprenticeship and mentoring programs include:

- Effective use of aggressive benchmarking data
- Proven techniques for non-negotiable goal-setting
- Methods of identifying waste and generating cost savings strategies
- Creation of implementable 100-Day Action Plans
- Flawless execution of performance improvement projects
- Creation of internal tracking methods for enhancing personal accountability